

## LEONTEQ SECURITIES AG | THE SWISS INVESTMENT ENGINE



### LEONTEQ AG IN SHORT

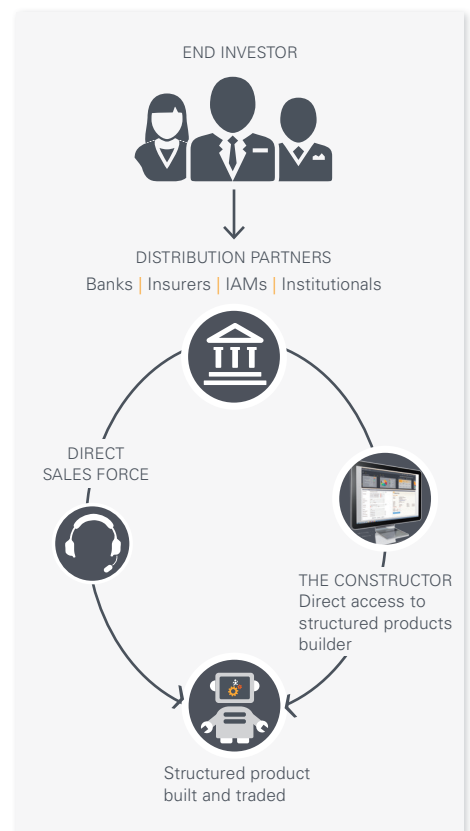
- Over 500 employees with more than 40 different nationalities
- More than 1'500 contracted distribution partners served by more than 100 dedicated sales
- Market capitalization CHF 560m (as of 23 December 2016)
- Listing | SIX Swiss Exchange
- Ticker | LEON

### THE COMPANY

Leonteq is a globally leading business-to-business (B2B) fintech player providing technology and services for structured investment products and pension solutions. At the core of Leonteq's offering is a proprietary and innovative IT and investment services platform designed to maximize flexibility, transparency and service for platform (e.g. banks, insurances or corporates) and distribution (e.g. asset managers, banks or insurances) partners.

Headquartered in Zurich, Leonteq today operates in 9 other locations in Asia and Europe: Amsterdam | Frankfurt | Geneva | Guernsey | Hong Kong | London | Monaco | Paris | Singapore

### HOW CAN INVESTORS BUY A STRUCTURED PRODUCT FROM OUR PLATFORM?



#### Your challenges

- **Lack of transparency on current portfolio**  
"Black boxes" with no integrated view
- **Diversification needs**  
Spreading credit risk across different issuers
- **Highly regulated environment and documentation needs**  
Evolving reporting needs, need for up-to-date termsheets and factsheets
- **Smaller ticket sizes**  
Increased tailoring needs from end investors, democratization of structured investment products
- **Cost efficiency**  
Offer products at a reasonable price

#### How we make a difference

- **Flexibility to tailor to individual clients' needs**  
Competitive cost per issued product allowing for smaller ticket sizes
- **Cross asset coverage**  
More than 1'900 equities, 80 indices, 60 ETF and 15 commodities
- **Wide currency coverage**  
Products can be issued in AUD, CAD, CHF, EUR, GBP, HKD, JPY, NOK, SEK, SGD, USD
- **Robust platform**  
Integrated IT platform built from ground up with no legacy issues, enabling pricing and creation of termsheets, factsheets in seconds for several issuers
- **Strong level of transparency and support of reporting needs**  
Data of products and updated documentation available anytime on product website

WHY LEONTEQ?

- Robust platform allows efficiency across the entire value chain of structured investment products
- Cost per issued structured investment product lowered by >70% since 2009, enabling lower minimum ticket size starting at CHF 1'000
- Over 14'400 product issuances via Leonteq platform in 2015 and CHF 20.5bn turnover
- 32 industry awards, including 5 awards for service in Europe and in Asia since 2012

ISSUERS FOR EUROPEAN INVESTORS

Payoff	Bank of Montreal	Comer Bank	Deutsche Bank	EFGI	J.P. Morgan*	Leonteq	Raiffeisen	AKB**
Capital Protection	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Yield Enhancement	—	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Participation	—	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Leverage	—	Yes	—	Yes	—	Yes	Yes	—

THE CONSTRUCTOR\*

- Web-based application enabling real-time structuring, calculation and launch of structured products on 1'000 underlyings
- Every price is a tradable price\*\*\*, calculated at the time of the request, using Leonteq's quantitative models, market data and market parameters
- Traded products prices published on Bloomberg, Reuters, Telekurs as well as on Leonteq webpage

ADDITIONAL TOOLS

Helping asset managers to find the best product, Leonteq provides additional in-house built tools such as the Equity Screener, Look-Alike-Finder and Direct Adapter.



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\* Currently only available in Switzerland

\*\* Issuer Leonteq, guaranteed by AKB

\*\*\* During market hours and subject to certain size limits