

# LEONTEQ SECURITIES AG

## THE SWISS INVESTMENT ENGINE



### OUR MISSION STATEMENT

- Leonteq's explicit goal is to make a difference through its modern and integrated structured investment service platform that is open for use for Platform Partners as well.
- Leonteq counts on experienced industry experts with a focus on achieving client's goals and a first class IT infrastructure, setting new standards in stability, scalability and flexibility.

### LEONTEQ SECURITIES AG IN SHORT

- Leonteq Securities AG (formerly EFG Financial Products AG) was founded in late 2007 and was granted the Securities Dealer Licence in Switzerland in mid-December of the same year. The registered shares of Leonteq (LEON) are listed on the SIX Swiss Exchange.
- Leonteq is an independent technology and service provider for investment solutions. Headquartered in Zurich, Leonteq operates globally with offices in Geneva, Monaco, Guernsey, Amsterdam, Frankfurt, Paris, London, Singapore and Hong Kong.
- The core of Leonteq's offering is a proprietary and innovative IT and investment services platform designed to maximize flexibility, transparency and service for the company's platform and distribution partners.

### LEONTEQ AG IN SHORT

<b>The company</b>	Operating in 10 locations globally
	40 different nationalities
	75% academic degrees
<b>Market capitalisation</b>	CHF 2.2 bn (as of 5 January 2016)
<b>Listing</b>	SIX Swiss Exchange
<b>Listing date</b>	19 October 2012

### THE THREE PILLARS OF LEONTEQ

STRUCTURED SOLUTIONS	PENSION SOLUTIONS	PLATFORM PARTNERS
<ul style="list-style-type: none"> <li>• Comprehensive underlying (&gt;10,000) and asset classes universe</li> <li>• Individual product design based on a variety of payout profiles (&gt;300)</li> <li>• Automated multi-issuer tools</li> </ul>	<ul style="list-style-type: none"> <li>• Tailor-made solutions at individual insurance client level</li> <li>• Comprehensive solutions for accumulation &amp; decumulation</li> <li>• Fully customizable payment plan</li> <li>• Individual guarantee at maturity</li> <li>• Tailor-made participation</li> <li>• Client specific asset management incl. individual lock-in &amp; lifecycle management</li> </ul>	<ul style="list-style-type: none"> <li>• Cooperations with partner banks in the area of Structured Solutions</li> <li>• Cooperations with insurance companies in the area of Pension Solutions</li> <li>• Leonteq Platform offered to external parties</li> </ul>

### HOW WE DIFFERENTIATE OURSELVES

#### Modern platform

- Integrated IT platform built from ground up with no legacy issues
- Full in-house production of all product components

#### Vertical integration

- Control of the entire value chain as a basis for proactive service tailored to specific needs of clients
- Automation of key processes mitigating operational risks and enhancing client service

#### Cost leadership

- Modern platform resulting in competitive cost per issued product allowing for small ticket sizes

#### Independence

- Allows further pursuit of core Platform Partners strategy

## LEONTEQ LEADING IN TECHNOLOGY, PROCESS &amp; DISTRIBUTION



## PLATFORM PARTNERS

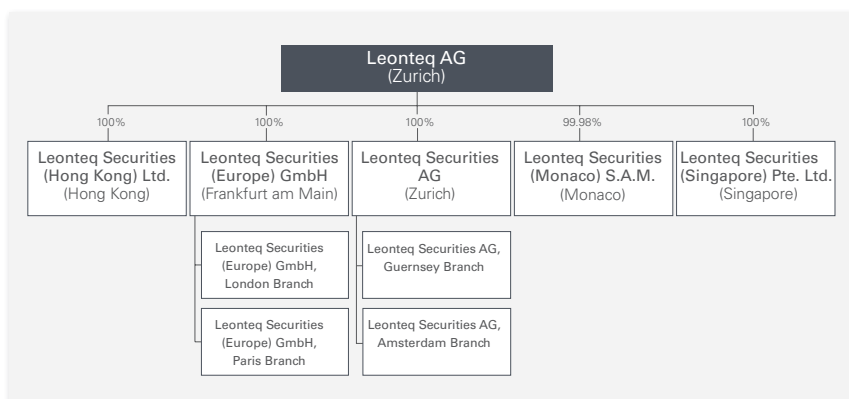
**Banking**

- Deutsche Bank
- Notenstein La Roche Private Bank
- Raiffeisen
- EFG International
- Cornèr Bank
- Bank of Montreal

**Insurance**

- Helvetia

## OVERVIEW OF THE LEONTEQ GROUP



## LEGAL DISCLAIMER

The principles of collateralization are summarized in an Information Sheet issued by SIX Swiss Exchange. This Information Sheet is available from the [www.six-swiss-exchange.com](http://www.six-swiss-exchange.com) website. The issuer shall, upon request, provide the Framework Agreement to the investors free of charge in the German version or in an English translation. The Framework Agreement may be obtained from the Lead Manager at Brandschenkestrasse 90, P.O. Box 1686, CH-8027 Zurich (Switzerland), or via telephone (+41 (0)58 800 1000), fax (+41 (0)58 800 1010) or email ([termsheet@leonteq.com](mailto:termsheet@leonteq.com)).

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